

2:15 p.m.— 3:15 p.m.

## FORECLOSURES

This seminar will include a basic overview of the non-judicial foreclosure process in Michigan. **Justin F. Carter**, Esq. of Orlans & Associates will discuss pre-foreclosure requirements, the foreclosure process itself and post-foreclosure matters including redemption period, eviction and sale of bank owned property. He will also discuss hazard insurance related to loss of property during the foreclosure process.

## STAGED ACCIDENTS

Staged auto accidents occur every day and cause billions of dollars each year in non-meritorious claims. Who are the "actors" involved in performing these events? What can you do to identify these elaborate schemes? Attorney **Nate Edmonds** of Secrest Ackard and **Dave Ackerman** of Asset Control Services, Inc. discuss the appropriate use of surveillance in your claim investigations to identify fraud.

## ADDICTION MEDICATION

Prescription drug addiction is a growing problem. Abuse of prescription pain killers ranks second, only behind marijuana, as the nation's most prevalent illegal drug problem. Join us for an overview of prescription drug abuse with coexisting conditions such as chronic pain, depression and mood disorders. **Dr. Michael L. Fox**, D.O. will be our presenter.

## LEGAL ENVIRONMENT

Today's legal landscape is constantly evolving. Join attorney **Phil Yeager** from Yeager, Davison & Day as he goes over Michigan's Medical Marijuana laws and their potential impact on auto and homeowners claims as well as recent changes in NFPA 921 that could have a far-reaching impact in fire investigations.



## SCHEDULE OF EVENTS

### REGISTRATION

7:30 a.m.—8:30 a.m.

### OPENING REMARKS

**Gloria Urquhart**

President, Michigan Chapter of IASIU  
8:30 a.m. - 8:45 a.m.

### KEYNOTE SPEAKER

**Benny Napoleon**

**Wayne County Sheriff**  
8:45 a.m. - 9:30 a.m.

### Break

9:30 a.m. - 9:45 a.m.

### 1st MORNING SESSION

9:45 a.m. - 10:45 a.m.

### BREAK

10:45 a.m. - 11:00 a.m.

### 2nd MORNING SESSION

11:00 a.m. - 12:00 p.m.

### LUNCH (Provided)

12:00 p.m. - 1:00 p.m.

### 1st AFTERNOON SESSION

1:00 p.m. - 2:00 p.m.

### BREAK

2:00 p.m. - 2:15 p.m.

### 2nd AFTERNOON SESSION

2:15 p.m. - 3:15 p.m.



International Association of Special  
Investigation Units, Michigan Chapter  
Presents

## Today's Economic Forecast: Partly Cloudy, Chance of Fraud



Wednesday, October 12, 2011  
8:30 a.m.—3:15 p.m.

Schoolcraft College -Vista Tech Center  
18600 Haggerty Road, Livonia, Michigan



MICHIGAN CHAPTER OF IASIU  
PO BOX 2621  
FARMINGTON HILLS MI 48333-2621



## REGISTRATION

To register for this event, please fill out the following form completely, detach and mail with your payment. Prices and mailing information are listed below.

NAME (First and Last)

COMPANY/AGENCY

STREET ADDRESS

CITY STATE ZIP

E-MAIL

PHONE

### MORNING

(Choose 1 from each column)

- |   |   |
|---|---|
| <input type="checkbox"/> 9:45 AM-10:45 AM     | <input type="checkbox"/> 11:00 AM -12:00 PM |
| <input type="checkbox"/> Mortgage Fraud       | <input type="checkbox"/> Metal/Energy Theft |
| <input type="checkbox"/> Theft Recoveries     | <input type="checkbox"/> Accident Analysis  |
| <input type="checkbox"/> Health Care Fraud    | <input type="checkbox"/> Wage Loss          |
| <input type="checkbox"/> Hostility Management | <input type="checkbox"/> Defamation         |

### AFTERNOON

(Choose 1 from each column)

- |  |  |
|--|--|
| <input type="checkbox"/> 1:00 PM-2:00 PM     | <input type="checkbox"/> 2:15 PM-3:15 PM   |
| <input type="checkbox"/> Origin and Cause    | <input type="checkbox"/> Foreclosures      |
| <input type="checkbox"/> Crash Data          | <input type="checkbox"/> Staged Accidents  |
| <input type="checkbox"/> Injury Solicitation | <input type="checkbox"/> Addiction Meds    |
| <input type="checkbox"/> Follow The Money    | <input type="checkbox"/> Legal Environment |

Please submit before **October 5, 2011**

Cost to attend . . . . . \$75.00  
Law Enforcement & Fire Personnel . . . \$15.00

### MAIL PAYMENT TO:

Michigan Chapter I.A.S.I.U.  
P.O. Box 2621, Farmington Hills, MI 48333-2621

### HAVE QUESTIONS? Please contact:

Jerry Justin . . . . .(734) 523-2652  
Diane Roberson . . . . .(734) 523-2696

Please visit our website address at:  
[www.miiasiu.org](http://www.miiasiu.org)

## MORNING SESSIONS

9:45 a.m.—10:45 a.m.

### MORTGAGE FRAUD

Property flipping can be a great way to turn distressed property into financial gain. It can also be a way to create mortgage fraud and insurance fraud. Gain a better understanding of what mortgage fraud is, what straw buyers are, who the main players are behind this and what to look for in your investigations.

A member of the US Secret Service will provide an overview of the complex nature of this financial crime.

### THEFT RECOVERIES

What is the proper way to process the recovery of a stolen car? What information can you obtain from the recovering police agency? Understanding theft recoveries is important to conducting a detailed investigation. Officer **Roland Clark** from the Detroit Police Department Resource Management Unit will shed light on this topic.

### HEALTH CARE FRAUD

The Health Care Strike Force was implemented in 2009 to combat Health Care Fraud in this region. The team encounters many of the same operators that are prevalent in Michigan's PIP issues. Assistant Special Agent in Charge **Darren Bartnik** from Health and Human Services-OIG will review the challenges that face both public and private fraud investigations.

### HOSTILITY MANAGEMENT

Dealing with disgruntled "customers" and confrontation is an everyday occurrence for a police officer. Learn tips on how to diffuse potentially hostile situations and other unwelcome behavior from those you interact with. Learn how to spot visual cues that may assist you in determining whether to act or react. This class will be taught by Detroit Police Detective **Brian Fountain**.

11:00 a.m.— 12:00 p.m.

### METAL AND ENERGY THEFT

With today's economy and rising scrap metal prices, there has been a significant increase in the amount of scrap metal theft. Who investigates scrap metal theft and oversees the scrap recycling industry? Who investigates the energy theft from utility companies? The Detroit Police Department has a Copper Theft Unit that specializes in these types of investigations. Detroit Police Lt. **Derek Hassan** and DTE Energy Chief Security Officer **Michael Lynch** will provide insight into what many experts are calling the "new epidemic".

### ACCIDENT DAMAGE ANALYSIS

An accident damage analysis is the endeavor to determine if the damage present on a vehicle is consistent with the description of an accident provided by a claimant. The analysis can involve the use of accident reconstruction methods, including crush energy, momentum, force analysis and testing. This course will provide examples of accident damage analyses. Presented by **Jerome Eck** from Eck Engineering.

### WAGE LOSS

Michigan No-Fault statute provides very generous wage loss benefits relative to other states which leaves it susceptible to fraud. This session will focus on understanding some of the more common indicators that could potentially uncover a fraudulent claim and provide an understanding of what to look for. Presented by **Gary Nayh**, CPA, CFF, **Gregory Wood**, CPA, CFF and **Nicholas Mouzourakis**, CPA, CFF, CFE -Walworth & Nayh, P.C.

### DEFAMATION

Do you know what constitutes defamation of character, libel or slander? Do you know how to avoid allegations of malicious prosecution? Attorney **Paul Johnson Jr.** from Patrick, Johnson and Mott, PC. will provide an overview as well as cite recent cases as examples.

## AFTERNOON SESSIONS

1:00 p.m.— 2:00 p.m.

### ORIGIN AND CAUSE

Fire scenes are dark, dirty, smelly and daunting. Is it worth having an origin and cause in what appears to be a mass of ashes? See what might be hiding underneath all that burned up debris. What is uncovered might really surprise you! What goes on in an origin and cause investigation may help you in identifying an accidental or set fire. Presented by **Dave Stayer** from Rehmann-Corporate Investigative Services.

### UTILIZATION OF CRASH DATA

Crash data retrieval information can be recovered from most vehicles. This allows insurance adjusters and field investigators the opportunity to recover crucial information regarding a reported vehicle crash. The imaging of data from millions of vehicles is now possible and is a part of a complete and credible investigation. The data can be analyzed and applied to detect fraud and to affirm or refute claims. Presented by **Randy Ricotta** from Herndon and Associates.

### INJURY SOLICITATION

Solicitation by physicians groups, transportation companies, and law firms continues to grow thanks to advances in technology. This class will focus on the latest tactics used by solicitors, the legality and ethics of those tactics, and the tools available to combat suspicious claims. Presented by attorney **Mike Slater** from Hewson and VanHelleMont, P.C.

### FOLLOW THE MONEY

They were able to take down notorious mobster Al Capone when other law enforcement efforts failed. Learn how money and greed are the ultimate motive behind many white collar crimes. Can these crimes have an impact on your claims investigations? IRS Special Agents **Jeff Lubanski** and **Steve Moore** will answer these questions and more in this analysis of financial fraud.